

**AYSO Annual Fiscal Budget**

Section	Area	Region	Other
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Year <b>For the 12 month period beginning: July 1, 17</b>	Year <b>Ending: June 30, 18</b>
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Date of last financial statement distributed to members:

	Budget	Per Player	Last Season Actual
<b>Estimated Revenues:</b>			
4005 Registration Fees (see bottom right)	\$ 340,750.00	72.50	305,729.00
4006 Registration Fee Refunds			(7,645.00)
4007 Early Registration Discount	(13,000.00)		53,095.00
4008 Multi-Child Discount			
4009 Late Registration Fees	5,500.00		27,250.00
4010 Merchandise Revenue			
4012 Merchandise Revenue - T-Shirts			
4015 Training Registration Fees			1,164.00
4020 Tourn/Natl Games/Player Camp Refunds			
4021 Tournament/National Games/Player Camp	4,000.00		
4022 Tournament-Referee Commitment Fees			
4023 Tournament - Referee Commitment Refund			
4024 Concessions	2,000.00		2,325.00
4025 Tournaments - Vendors			
4027 Concessions - Packaged			
4031 Cultural Exchange			
4040 Fund Raising - Other	5,000.00		2,350.00
4310 Sponsors/Contributions/Donations	15,000.00		6,778.00
9105 Interest Income			
4959 Other Income (Describe)			
<b>Total Estimated Revenue (R):</b>	<b>\$ 359,250.00</b>		<b>\$ 391,046.00</b>

<b>Estimated Expenditures:</b>			
1600 Deferred Payment to AYSO			
5101 Uniforms: Players	109,040.00		113,608.26
5102 Uniforms: Coaches	1,000.00		
5103 Uniforms: Referees	12,000.00		5,196.70
5104 Uniforms: Other	3,500.00		2,004.00
5105 Uniforms Taxable - CA Only			
5111 Field Expenses	64,000.00		38,036.35
5115 Facility / Park Fees	3,000.00		11,727.00
5130 Equipment			18,281.67
5135 Equipment Taxable - CA Only	15,000.00		
5140 Storage Expenses			
5150 Trainer Payments			
5155 Payments to Playing Circuit			
5200 Natl Games-Start-up Seed Money			
5205 Natl Games-Business Expenses			
5208 Tourn/Natl Games: Opening Ceremonies			
5209 Tourn/Natl Games: Banners & Signs			
5210 Tourn/Natl Games: Traffic Control			
5211 Tourn/Natl Games: Entertainment			
5212 Tourn/Natl Games: ID Cards			
5213 Tourn/Natl Games: Insurance			
5220 Tourn: Incentives, Trophies, Awards			
5221 Tournament: Coaches			
5222 Tournament: Referees			
5223 Tournament: Other			
5224 Tournament: Water/Food			
5225 Tournament: Concession Expenses			
5226 Tournament: Medical Personnel			
5227 Tournament Planning Meetings			
5228 Tournament/National Games: Entry Fees			
5229 Tournament/Player Camp Expenses	2,000.00		

5235	Merchandise Expense			350.00
5239	Cultural Exchange Expenses			
5241	Playoff Expenses			
5255	Ads/Newsletter/Yearbook/Pictures	15,000.00		14,639.53

Estimated Expenditures:	Budget	Per Player	Last Season Actual
5261 Fund-raising Expenses: Concessions			
5262 Fund-raising: Other			
5274 Awards & Volunteer Recognition	20,000.00		13,485.00
5275 Donations	3,000.00		1,500.00
5431 Clinic Training Expenses: Player	6,000.00		6,000.00
5432 Clinic Training Expenses: Coaches	10,000.00		7,419.00
5433 Clinic Training Expenses: Referees	10,000.00		6,440.00
5434 Clinic Training Expenses: Other			366.00
5701 Payments to AYSO: Inter-regional	6,000.00		6,711.00
5702 Payments to AYSO: NSTC			
5703 Payments to AYSO: Registration Fees	60,000.00		46,778.00
5704 Payments to AYSO: Supply Center			
5710 Payments to Affiliates			
5715 Payments to Referees (Playing Circuit)			
5801 Fixed Assets (over \$1,000)			
7401 Travel: Other			10,558.00
7430 Conferences / Meetings	500.00		289.00
7431 Section / NAGM	8,000.00		7,599.00
7435 Travel Mileage	2,500.00		2,513.00
7515 Phone / Internet / Website	2,000.00		1,780.00
7535 Postage	1,200.00		1,166.00
7625 Office Supplies	3,000.00		1,826.00
7695 Miscellaneous Supplies			
8305 Bank Fees	2,000.00		2,158.47
8595 Other Expenses	510.00		160.00
Contingency			
<b>Total Estimated Expenditures (E):</b>	<b>\$ 359,250.00</b>		<b>\$ 320,591.98</b>

Estimated Cash Increase (Decrease): (R-E) \_\_\_\_\_

Estimated Bank Balance on June 30: \_\_\_\_\_

Estimated Ending Cash Balance: \_\_\_\_\_

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

Treasurer's Name & Signature: Nancy Cooper Date: 4/30/2017 ###

Executive Member's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

<b>DUE DATES:</b> Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	<b>PLEASE COMPLETE THIS SECTION:</b>		
		<u>Registration fees</u>	
	Players	Fee	
	4100	\$ 72.50	\$ 297,250.00
	400	\$ 40.00	\$ 16,000.00
200	\$ 100.00	\$ 20,000.00	
		\$ 333,250.00	

\* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.  
 \* A copy should be submitted to your Area Director